Ministry Pivot "The Calling" with Terrell Daniel

Description: During this special episode, Russell St. Bernard speaks with Terrell Daniel, the owner/operator of a local Chick-Fil-A. They discuss family, faith, and business amid Covid-19. Listen to the conversation, download the resources, and discuss it with your team and staff.

Terrell's Chick-Fil-A Store

Takeaways:
· Terrell knew that he wanted to be part of something bigger than he was, and he wanted to give back.
· It wasn't his first or second job, but that all lead him toward his forever career.
· Terrell's store vision is to "make people's lives better."
Each team member knows the vision and works together, making them part of their lives.
· The season of Covid-19 hit the Chick-Fil-A hard but was also a season of opportunity for Terrell to shift people out and bring in new people.
· When you make the pivot, you will have to look at all options to succeed in difficult times.

 Book recommendations:
o The Heart of Leadership: Mark Miller
o Rich Dad Poor Dad: Robert Kiyosaki

o Financial Peace: Dave Ramsey

Final Takeaway:
- As you pivot, trust that God has been working and will continue to work on your behalf, but you need to work.
- "This is difficult, but no one is shooting at us."

Discussion Questions: (Ask yourself and a friend these questions and answer honestly)

- Is everyone on your team in the correct position, or should some people shift into new roles?
- What training or development tools can you use in this season to help develop you and your team?

Terrell, in a difficult season, decided to hire when everyone else said it was risky.

- What can you do during this season that might seem risky but can also lead you toward success?

Podcast Resources

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